

The saga that became J P Company Plumbing & Heating, of today, started in May of 1968. What makes an entity endure for 53 plus years? Of course, there are the necessary ingredients of skill, hard work, determination and perseverance but we think it takes a lot more. Such as, imagination, foresight and faith in oneself and the course chosen to travel. An introduction to the founder of J P Company Plumbing & Heating will explain our passion and mission. Also, it will better explain how we work and why we can be of greater service to YOU.

John Paul Lane was born with a natural mechanical ability. What he lacked in attention to scholarly studies he spent developing skills and knowledge in all things mechanical. Friends and family availed themselves of these skills. Whether it was a TV or radio, a car, plumbing or electrical problems, or carpentry he was the first they called. If broken he could fix it and was known to dismantle things if he didn't understand how they worked (even if he couldn't fix them). He could take an idea, design a plan and produce a working prototype. Several of these "innovations" are still in use today.

After the mandatory two years in the Army, he returned to El Paso and began work at Chevron in the maintenance department in their refinery on Trowbridge. While there he had an opportunity to hone his natural skills and develop many new ones. For the eight years of employ his skills were challenged. In addition to keeping all that massive equipment running smoothly, he was tasked with non-mechanical projects such as installation of wood paneling in the administration offices. In May 1968 he received his plumbing license and made a career move to become the pluming principle in a partnership with two other friends. One was an electrician and one specialized in HVAC. For several years they ran a successful shop that provided full mechanical services for construction projects in El Paso and New Mexico, as far north as Ruidoso. When this partnership dissolved, he formed J P Company, a plumbing sub-contracting company, who still operates under this name.

At conception, J P Company was small. Generally, John, as the Master Plumber, and one or two plumber and helper crews. Clerical staff would fluctuate between one and none. Hence, John would be the estimator, installer, payroll clerk and bookkeeper. Over 15 or so years J P Company operated from several venues located in home office, rented offices, rented warehouses, rented storage bays. In 1990, dreams were realized and, J P Company moved into our current location at 3019 Pershing Drive. Finally, offices and warehousing were under one roof in a central location that gave easy access to the whole of El Paso. J P Company's story is a true American small business.

Now we come to how this will benefit YOU. John's years of experience, first from Chevron as an employee, second in a partnership and finally as owner contributed to developing a tried-and-true way of estimating and installing plumbing projects. He KNEW if it was going to work or not. He had a knack for reading plans and, because he was familiar with El Paso and it's make up, he could determine the quickest and most cost efficient way to complete projects. He had observed how business functions, not only from a large corporate level, in a failed partnership and trial and error during the first years of his own start up.

It was clear that success demanded a plan. All the years of experience needed to be translated into this plan. To this end J P Company was one of the first completely computerized plumbing subcontractor in the El Paso area, or maybe even in the state of Texas. In 1990 J P Company installed software that recorded all our business transactions from Job Cost to Bank Manger. Knowledge is power and in today's business framework data is knowledge. Computerization allows dissemination of this data.